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<https://drive.google.com/open?id=1hEgLo2DGDeEhkWra4jvjR1W-fyLzGpzn> NEW QUESTION 1 Cisco has endpoints that are designed to improve collaboration and address the widest range of use cases. Which of the following is not an endpoint?

A. Phones and Desktop endpoints B. Video End Point Applications
C. Room and Immersive Systems D. Mobile End Point Applications Answer: D

NEW QUESTION 2 AMP for endpoints decreases time to detection. What is Cisco's security time to detection?

A. 8 hours or less B. 7 hours or less C. 10 hours or less
D. 6 hours or less Answer: D NEW QUESTION 3 Cisco HyperFlex delivers complete hyperconvergence.

Which of the following is not a feature of this solution? A. Portable database applications

B. Flash-optimized system C. Flexible scaling D. High data availability Answer: A NEW QUESTION 4 Cisco's software defined access allows customers to get network speed, security and

peace of mind. Which of them is not one of the capabilities? A. Secure from evolving threats

B. Limits the network access C. Prepare for IoT growth D. Adapt to mobile demands Answer: D NEW QUESTION 5 Which three customer needs are addressed by Cisco solutions?

(Choose three.) A. reducing day one costs B. improving productivity

C. gaining competitive advantage D. focusing on current needs

E. obtaining a wide variety of point products F. reducing TCO Answer: BCF NEW

QUESTION 6 Cisco aims to transform IT operations with complete hyperconvergence. Which of the following is not a benefit?

A. Data acquisition B. Always on-storage efficiency C. Predictable performance

D. Independent scaling Answer: A NEW QUESTION 7 Cisco 1000 series

integrated services routers are fixed, high performance routers. Which is not a benefit of the routers? A. Connectivity

B. Ease of use C. Exclusivity D. Comprehensive security Answer: C NEW QUESTION 8 The Cisco DX Series is ideal for everyone who collaborates. Which is a

feature of this product? A. Intuitive touchscreen B. Accessible from any browsers

C. Dual screen options D. Real-time private and group chat Answer: A NEW

QUESTION 9 Which of the following provides 360-degree contextual insights across users, devices, and applications using intent

based networking? A. Cisco DNA B. Cisco Hosted Collaboration Solution

C. Cisco Unified Computing System D. Cisco Meraki Answer: A NEW

QUESTION 10 What does Cisco call the intelligent, closed-loop, and self-optimizing system built on Cisco DNA?

A. The Assured Network B. The Automated Network C. The Encryption Initiative

D. The Network Intuitive Answer: B NEW QUESTION 11 Cisco converged

infrastructure simplifies and speeds up infrastructure deployment with integrated and hyperconverged systems. Which of the

following is not one of the solutions? A. FlashStack B. Hyperflex systems

C. VirtualStack D. FlexPod Answer: C NEW QUESTION 12 Cisco TrustSec

software-defined segmentation is simpler to enable than VLAN-based segmentation. Which of the following is not a feature of

TrustSec? A. Diversified compliance B. Apply policies across the network

C. Lower operational expenses D. Reduce risks Answer: A NEW QUESTION 13

Which device is installed in user devices and makes wireless connections between them and a network? A. Access point

B. Bridge C. Router D. Client adapter

Answer: D NEW QUESTION 14 Customer relationship takes into consideration the conceptual nature of person as compared to

their detailed nature. What does conceptual nature means? A. The conceptual nature of a person is about their

knowledge and their intrinsic and extrinsic motivations. B. The conceptual nature of a person is about their

work experience and their intrinsic and extrinsic motivations. C. The conceptual nature of a person is about

their personality and their intrinsic and extrinsic motivations. D. The conceptual nature of a person is about their attitude and their intrinsic and extrinsic motivations. Answer: C NEW QUESTION 15 A variety of factors drive the target state of the business. Which of the following is not a factor? A. Values B. Mission C. Vision D. Client engagement Answer: B NEW QUESTION 16

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