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B. Add a filter. C. Set the Goal period as a Custom Period. D. Add a rollup field. E. Add a rollup query. Answer: AC OUESTION 26 You Open the My Open Opportunities view. You need to export the data in the view, and then to reimport the data so that the existing records are updated. What should you do? A. Export the data as a dynamic Pivot Fable. B. Export the data as a Static worksheet. C. Export the data and select the Make available for re-import option. D. Export the data as a dynamic worksheet. Answer: B OUESTION 27 Your product line is expanding rapidly and you sale representatives often are unfamiliar with the full of list of applicable products for a customer. As such, your sales team often misses chance to upsell and sell related accessories. You identify what you can add to the product catalog to support upselling and cross-selling. What should you identify? A. a product discount list B. a product kit C. a product bundle D. a product family E. a unit group Answer: C QUESTION 28 You have an existing customer named customer1. You have a new add-on product for an existing product that you sell. You want to offer the add-on product to a customer who has purchased the existing product already. You need to track the sales initiative in Dynamics CRM. What should you do? A. Update the original opportunity record. B. Create a new opportunity record for the new offering. C. Create a sub-account for the new offering. D. Reopen the original opportunity record. Answer: B QUESTION 29 Your Dynamics CRM organization uses Microsoft Yammer. You plan in enable integration with Yammer to replace the default CRM activity feeds. You need to identify which security rights are required to enable the integration. Which two security rights should you identify? Each correct answer presents part of the solution. A. Dynamics CRM administrator B. Dynamics CRM System Customizer C. Yammer administrator D. Microsoft SharePoint administrator E. Microsoft Office 365 administrator Answer: AC QUESTION 30 You need to create a quarterly goal to measure completed phone calls regarding open opportunities. Which three components should you use? Each correct answer presents part of the solution. A. a calculated field B. a goal metric that has the Amount metric type C. a rollup field D. a rollup query E. a Download the newest PassLeader MB2-713 dumps from goal metric that has the Count metric type Answer: CDE passleader.com now! 100% Pass Guarantee! MB2-713 PDF dumps & MB2-713 VCE dumps: http://www.passleader.com/mb2-713.html (55 Q&As) (New Questions Are 100% Available and Wrong Answers Have Been Corrected! Free VCE simulator!) p.s. Free MB2-713 dumps download from Google Drive: https://drive.google.com/open?id=0B-ob6L QjGLpR1Q5TUIyWW9qems